

Success Stories



Empowering Real Growth

Industry-aligned training programs designed to upskill teams, develop leaders, and accelerate business performance across domains of finance, entrepreneurship and management.

CORPORATE UPSKILLING AND TRAINING



Shrirang Tambe Institute for Finance Entrepreneurship and Management (STIFEM)

is set up with a vision to provide highly impactful skilling and training programs which will enable people build their careers, their companies and their nation

Set up by an entrepreneur with over 25 years of experience across financial services and training industry.

Why STIFEM stands out

Application based skilling for real world impact

Measurable and tangible outcomes

Long term sustainable growth perspective

Some of the key skilling programs and workshops

Sales & Business Development

- ▲ Provides tools and approaches to improve and scale up their sales.
- ▲ Methodical ways of market and customer mapping,
- ▲ Unique ways of customer engagement models.

KEY OUTPUT ► **GROWTH & SCALE**

Artificial Intelligence (AI) for Business

- ▲ Flagship program of 'Finance for Non Finance'
- ▲ Connecting financial numbers with business for key decision making
- ▲ Understanding expansion financing and Return on Investment

KEY OUTPUT ► **INCREASED EFFICIENCY, HIGHER PRODUCTIVITY**

Financial Management & Expansion

- ▲ Flagship program of 'Finance for Non Finance'
- ▲ Connecting financial numbers with business for key decision making
- ▲ Understanding expansion financing and Return on Investment

KEY OUTPUT ► **IMPROVED FINANCIAL DECISION MAKING**

Fund Raising & Valuation

- ▲ Understanding funding options - mapping them to company's requirements
- ▲ Types of investors and their expectations
- ▲ Understanding the process and methods of valuation

KEY OUTPUT ► **INFORMED DECISION ON FUND RAISING AND VALUATION**

Family Business Management (FBM)

- ▲ Will build entrepreneur and leadership skills for candidates joining their family business.
- ▲ Enabling them to take right decisions and initiatives
- ▲ Prepare them to navigate through future uncertainty and challenges

KEY OUTPUT ► **BUILDING THE NEXT GENERATION OF BUSINESS OWNERS**

Human Resources

- ▲ The Emerging HR Business Partner role
- ▲ Manpower Planning and Recruitment
- ▲ Learning and Development

KEY OUTPUT ► **HOLISTIC APPROACH TO HUMAN RESOURCES**

Inter Personal & Behaviour Skills

- ▲ The art of saying NO
- ▲ Stress Management
- ▲ Art of delegation
- ▲ Emotional intelligence

KEY OUTPUT ► **UPSKILLING ONESELF AS AN INDIVIDUAL**

And many more...

STIFEM can even curate and tailor-make a training and skilling workshop as per your requirements!

Skilling and Training! Accelerate Growth! Build Value !

Building a strong organisation to navigate growth through uncertainties!

Partnerships

Group companies of STIFEM



It offers expansion financing of debt, equipment leasing and working capital.

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Origa Consulting is a multidisciplinary advisory firm built to help businesses think strategically, execute practically, and create measurable, lasting value.

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